

### Ernst & Young et Autres

#### **Ernst & Young et Autres**

½, place des Saisons 92400 Courbevoie – Paris La Défense France

Aéroports de Paris - Société Anonyme

Statutory auditors' report on the financial statements

Year ended December 31, 2012 Aéroports de Paris - Société Anonyme 291, boulevard Raspail - 75675 Paris Cedex 14 *This report contains 49 pages* Référence: PA-131-20



#### **KPMG Audit**

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### Ernst & Young et Autres

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This is a free translation into English of the statutory auditors' report on the financial statements issued in French and it is provided solely for the convenience of English-speaking users. The statutory auditors' report includes information specifically required by French law in such reports, whether modified or not. This information is presented below the audit opinion on the financial statements and includes an explanatory paragraph discussing the auditors' assessments of certain significant accounting and auditing matters. These assessments were considered for the purpose of issuing an audit opinion on the financial statements taken as a whole and not to provide separate assurance on individual account balances, transactions, or disclosures.

This report also includes information relating to the specific verification of information given in the management report and in the documents addressed to shareholders.

This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

#### Aéroports de Paris - Société Anonyme

Registered office: 291, boulevard Raspail - 75675 Paris Cedex 14

Share capital: €.296,881,806

#### Statutory auditors' report on the financial statements

Year ended December 31, 2012

To the Shareholders,

In compliance with the assignment entrusted to us by your annual general meeting, we hereby report to you, for the year ended December 31, 2012, on:

- the audit of the accompanying financial statements of Aéroports de Paris;
- the justification of our assessments;
- the specific verifications and information required by law.

These financial statements have been approved by the Board of Directors. Our role is to express an opinion on these financial statements based on our audit.

### 1 Opinion on the financial statements

We conducted our audit in accordance with professional standards applicable in France; those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit involves performing procedures, using sampling techniques or other methods of selection, to obtain audit evidence about the amounts and disclosures in the financial statements. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made, as well as the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Aéroports de Paris - Société Anonyme Statutory auditors' report on the financial statements 28 February 2013

In our opinion, the financial statements give a true and fair view of the assets and liabilities and of the financial position of the company as at December 31, 2012 and of the results of its operations for the year then ended in accordance with French accounting principles.

#### 2 Justification of our assessments

In accordance with the requirements of article L. 823-9 of the French commercial code (Code de commerce) relating to the justification of our assessments, we bring to your attention the following matters:

- Notes 2.3 and 3.1 to the financial statements describe the principles and procedures used in valuing tangible fixed assets. We assessed the methods used by your company for these valuations and, based on the information available to us, we verified the reasonableness of their implementation.
- Note 2.13 to the financial statements sets out the accounting rules and methods used in
  accounting for airport tax income. As part of our assessment of the accounting rules and
  principles followed by your company, we also verified whether the accounting methods and
  information mentioned in the notes were appropriate and ensured that they were correctly
  applied.

These assessments were made as part of our audit of the financial statements, taken as a whole, and therefore contributed to the opinion we formed which is expressed in the first part of this report.

### 3 Specific verifications and information

We have also performed, in accordance with professional standards applicable in France, the specific verifications required by French law.

We have no matters to report as to the fair presentation and the consistency with the financial statements of the information given in the management report of the Board of Directors, and in the documents addressed to shareholders with respect to the financial position and the financial statements.

Concerning the information given in accordance with the requirements of article L.225-102-1 of the French Commercial Code ("Code de commerce") relating to remunerations and benefits received by the directors and any other commitments made in their favour, we have verified its consistency with the financial statements or with the underlying information used to prepare these financial statements and, where applicable, with the information obtained by your company from companies controlling your company or controlled by it. Based on this work, we attest the accuracy and fair presentation of this information.



Aéroports de Paris - Société Anonyme Statutory auditors' report on the financial statements 28 February 2013

In accordance with French law, we have verified that the required information concerning the identity of the shareholders and holders of the voting rights and to crossholdings has been properly disclosed in the management report.

Paris La Défense, March, 18th 2013

The statutory auditors French original signed by

**KPMG** Audit

Ernst & Young et Autres

Department of KMPG S.A.

Philippe Arnaud

Jacques Pierres

Partner

Partner

# Company Financial Statements

and Appendices

of Aéroports de Paris

at 31 December 2012

AÉROPORTS DE PARIS

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### **BALANCE SHEET ASSETS**

| Assets                                | Notes | Gross Amount   | At 31.12.2012<br>Amortization | Net amount | At 31.12.2011 |
|---------------------------------------|-------|----------------|-------------------------------|------------|---------------|
| (in thousands of Euros)               |       | MILLES MEETS A | or provisions                 |            |               |
| Intangible assets                     | 3.1   | 171 316        | 137 581                       | 33 735     | 37 679        |
| Property, plant and equipment         | 3.1   | 10 240 269     | 4 370 366                     | 5 869 903  | 5 146 672     |
| Fixed assets concessioned             | 3.1   |                |                               | -          | 1 482         |
| Fixed assets in progress              | 3.1   | 398 682        | -                             | 398 682    | 891 986       |
| Advances and deposits                 | 3.1   | 1 118          |                               | 1 118      | 8 942         |
| Financial assets                      | 3.2   | 1 363 753      | 24 622                        | 1 339 131  | 648 793       |
| I - Total of fixed assets             |       | 12 175 138     | 4 532 569                     | 7 642 569  | 6 735 554     |
| Inventories                           |       | 12 496         | -                             | 12 496     | 12 041        |
| Advances and deposits                 |       | 4 440          |                               | 4 440      | 5 483         |
| Trade receivables                     | 3.3   | 449 845        | 16 713                        | 433 132    | 515 199       |
| Other receivables                     | 3.3   | 156 501        | 14 276                        | 142 225    | 142 018       |
| Other marketable securities           | 3.4   | 750 576        |                               | 750 576    | 1 085 562     |
| Cash                                  | 3.4   | 3 845          |                               | 3 845      | 3 915         |
| Prepaid expenses                      | 3.7   | 19 841         |                               | 19 841     | 21 358        |
| II - Total of current assets          |       | 1 397 544      | 30 989                        | 1 366 555  | 1 785 576     |
| III - Bond redemption premiums        | 3.5   | 8 710          | -                             | 8 710      | 4 427         |
| IV - Translation adjustments - Assets | 3.6   |                | -                             | -          |               |
| TOTAL                                 |       | 13 581 392     | 4 563 558                     | 9 017 834  | 8 525 557     |

### **BALANCE SHEET LIABILITIES**

| Liabilities                                | Notes | At 31.12.2012 | At 31.12.2011 |
|--|-------|---------------|---------------|
| (in thousands of Euros)                    |       |               |               |
| Share capital                              |       | 296 882       | 296 882       |
| Premiums                                   |       | 542 747       | 542 747       |
| Revaluation                                |       | 23 867        | 23 869        |
| Legal reserve                              |       | 29 688        | 29 688        |
| Other reserves                             |       | 838 805       | 838 805       |
| Retained earnings                          |       | 634 463       | 496 339       |
| Income for the year                        |       | 271 641       | 312 295       |
| Capital grants                             |       | 39 771        | 34 594        |
| Regulated provisions                       |       | 1 024 421     | 981 979       |
| Grantor's rights                           |       | -             | 874           |
| I - Total equity                           | 3.8   | 3 702 285     | 3 558 072     |
| Provisions for risks                       |       | 58 291        | 51 599        |
| Provisions for expenses                    |       | 359 572       | 355 532       |
| II - Total provisions                      | 3.9   | 417 863       | 407 131       |
| Financial debt                             | 3.10  | 3 804 532     | 3 350 533     |
| Advances and prepayments received          |       | 1 155         | 1 535         |
| Trade payables                             | 3.11  | 210 407       | 221 198       |
| Tax and social liabilities                 | 3.11  | 232 018       | 218 648       |
| Debts on fixed assets and related accounts | 3.12  | 221 716       | 284 267       |
| Other liabilities                          | 3.12  | 272 770       | 339 256       |
| Deferred income                            | 3.7   | 150 262       | 141 192       |
| Emissions quotas allocated by the state    |       | 3 967         | 2 613         |
| III - Total debts                          |       | 4 896 827     | 4 559 242     |
| IV - Bond redemption premiums              |       | 859           | 1 112         |
| V - Translation adjustments - LIABILITIES  |       | -             | Es .          |
| TOTAL                                      |       | 9 017 834     | 8 525 557     |



### **INCOME STATEMENT**

| (in thousands of Euros)                                 | Notes | Year 2012 | Year 2011 |
|---|-------|-----------|-----------|
| Turnover  | 4.1   | 2 606 799 | 2 472 905 |
| Capitalized production                                  | 4.2   | 55 558    | 49 316    |
| Reversal of provisions and expense transfers            |       | 51 672    | 43 316    |
| Operating subsidies                                     |       | 986       | 780       |
| Other operating income                                  |       | 18 276    | 6 606     |
| Operating income  |       | 2 733 291 | 2 572 923 |
| Cost of goods   |       | 1 789     | 2 001     |
| Purchases of raw materials                              |       | 9 328     | 13 716    |
| Change in inventories                                   |       | (454)     | (7 024)   |
| Other purchases and external charges                    | 4.3   | 925 860   | 861 366   |
| Taxes other than income taxes                           |       | 167 563   | 155 439   |
| Salaries and wages                                      |       | 381 111   | 368 443   |
| Social charges  |       | 186 594   | 172 003   |
| Other operating expenses                                |       | 21 069    | 15 025    |
| Depreciation and amortization                           | 4.5   | 433 434   | 393 514   |
| Operating expenses                                      |       | 2 126 294 | 1 974 483 |
| Operating income  |       | 606 997   | 598 440   |
| Financial income  |       | 90 483    | 86 627    |
| Financial Reversals and transfers of financial expenses | 4.6   | 254       | 364       |
| Financial expenses                                      |       | 179 382   | 171 103   |
| Financial allocations                                   | 4.6   | 10 081    | 21 061    |
| Net financial income/expense                            |       | (98 726)  | (105 173) |
| Profit before tax                                       |       | 508 271   | 493 267   |
| Extraordinary income                                    |       | 13 368    | 73 804    |
| Transfer reversals and exceptional charges              |       | 55 214    | 113 699   |
| Exceptional charges                                     |       | 11 978    | 95 115    |
| Exceptional depreciation                                |       | 111 607   | 101 186   |
| Extraordinary income                                    | 4.7   | (55 003)  | (8 798)   |
| Employees' share of income                              | 4.8   | 16 608    | 14 341    |
| Income taxes  | 4.9   | 165 019   | 157 833   |
| Net income  |       | 271 641   | 312 295   |



### MANAGEMENT ACCOUNTING STATEMENT

| (in thousands of Euros)                                 | Notes | Year 2012 | Year 2011 | Change 2012 / 2011 |  |
|---|-------|-----------|-----------|--------------------|--|
| Production sold   | 4.1   | 2 606 799 | 2 472 905 | 133 894            |  |
| Inventoried & capitalized production                    | 4.2   | 55 558    | 49 316    | 6 242              |  |
| Gross activity for the period                           |       | 2 662 357 | 2 522 221 | 140 136            |  |
| Raw materials and consumables used                      |       | (10 663)  | (8 693)   | (1 970)            |  |
| Other purchases and external charges                    | 4.3   | (925 860) | (861 366) | (64 494)           |  |
| Added value   |       | 1 725 834 | 1 652 162 | 73 672             |  |
| Operating subsidies                                     |       | 986       | 780       | 206                |  |
| Salaries and wages                                      |       | (381 111) | (368 443) | (12 668)           |  |
| Social charges  |       | (186 594) | (172 003) | (14 591)           |  |
| Taxes other than income taxes                           |       | (167 563) | (155 439) | (12 124)           |  |
| Gross operating surplus                                 |       | 991 552   | 957 057   | 34 495             |  |
| Other charges   |       | (21 069)  | (15 025)  | (6 044)            |  |
| Otherincome   |       | 18 276    | 6 606     | 11 670             |  |
| Depreciation and amortization                           | 4.5   | (433 434) | (393 514) | (39 920)           |  |
| Reversals of provisions and expense transfers           |       | 51 672    | 43 316    | 8 356              |  |
| Operating income  |       | 606 997   | 598 440   | 8 557              |  |
| Financial income  |       | 90 483    | 86 627    | 3 856              |  |
| Financial Reversals and transfers of financial expenses | 4.6   | 254       | 364       | (110)              |  |
| Financial expenses                                      |       | (179 382) | (171 103) | (8 279)            |  |
| Financial allocations                                   | 4.6   | (10 081)  | (21 061)  | 10 980             |  |
| Profit before tax                                       |       | 508 271   | 493 267   | 15 004             |  |
| Extraordinary income                                    |       | 13 368    | 73 804    | (60 436)           |  |
| Depreciation, amortization and provisions               |       | 55 214    | 113 699   | (58 485)           |  |
| Exceptional charges                                     |       | (11 978)  | (95 115)  | 83 137             |  |
| Depreciation and amortization                           |       | (111 607) | (101 186) | (10 421)           |  |
| Extraordinary income                                    | 4.7   | (55 003)  | (8 798)   | (46 205)           |  |
| Profit sharing  | 4.8   | (16 608)  | (14 341)  | (2 267)            |  |
| Income tax expense                                      | 4.9   | (165 019) | (157 833) | (7 186)            |  |
| Net income  |       | 271 641   | 312 295   | (40 654)           |  |



### OPERATING CASH FLOW

| (in thousands of Euros)        | Year 2012  | Year 2011 | Change<br>2012 / 2011 |  |
|--------------------------------|------------|-----------|-----------------------|--|
| Gross operating surplus        | 991 552    | 957 057   | 34 495                |  |
| Transfer of operating expenses | 2 260      | 8 387     | (6 127)               |  |
| Other operating income         | 18 276     | 6 606     | 11 670                |  |
| Other operating expenses       | (21 069)   | (15 025)  | (6 044)               |  |
| Financial income               | 90 483     | 86 627    | 3 856                 |  |
| Financial expenses             | (179 382)  | (171 103) | (8 279)               |  |
| Extraordinary income           | 10 357     | 56 386    | (46 029)              |  |
| Exceptional charges            | (10 741)   | (9 290)   | (1 451)               |  |
| Exceptional charge transfer    | Teal (Teal | 31 958    | (31 958)              |  |
| Income taxes                   | (165 019)  | (157 833) | (7 186)               |  |
| Employees' share of income     | (16 608)   | (14 341)  | (2 267)               |  |
| Operating cash flow            | 720 109    | 779 429   | (59 320)              |  |



### **CASH FLOW STATEMENT**

| (in thousands of Euros)  | Year 2012   | Year 2011        |
|--|-------------|------------------|
| Income for the year  | 271 641     | 312 295          |
| Disposal of assets without impact on cash flow or not linked to operations   |             |                  |
| . Operating allowances   | 433 434     | 393 514          |
| . Operating reversals  | (49 411)    | (34 929)         |
| . Financial allowances   | 10 081      | 21 061           |
| . Financial adjustments  | (254)       | (364)            |
| . Extraordinary allowances   | 111 607     | 101 186          |
| . Extraordinary adjustments  | (55 214)    | (81 740)         |
| . Capital gains  | (151)       | 70 828           |
| . Share of subsidies transferred to income                                   | (1 623)     | (2 421)          |
| . 1976 legal revaluation share   | (1025)      | (2 421)          |
| 1959 legal revaluation share   | (1)         | -                |
| Operating cash flow  | 720 109     | 779 430          |
|  |             |                  |
| Impact of the variation in cash flow imb alances on operations . Inventories | (AE A)      | (7.024)          |
| . Accounts receivable  | (454)       | (7 024)<br>5 406 |
| . Other liabilities  | 84 183      |                  |
|  | 1 116       | (17 339)         |
| Advances and prepayments on account made for orders                          | 1 043       | (2 697)          |
| . Accounts payable   | (10 794)    | 33 100           |
| . Tax and social security liabilities  | 15 772      | 34 656           |
| . Other liabilities  | (50 850)    | (2 809)          |
| . Conditional advances   | 40.00       | (69)             |
| . Advances and prepayments on account received for orders                    | (380)       | 1 239            |
| . Repayments and accrued income  | (4 283)     | (2 562)          |
| . Accruals and pre-paid income   | 2 895       | 1 418            |
| Variation in WCR   | 38 248      | 43 319           |
| OPERATING CASH FLOW (1)  | 758 357     | 822 749          |
| Impact of the variation in cash flow imbalances on investment operations     |             |                  |
| . Disbursements relating to acquisition of tangible and intangible           | (609 494)   | (603 168)        |
| . Receipts relating to transfer of tangible and intangible assets            | 1 388       | 947              |
| . Variation of financial assets  | (693 414)   | (82 221)         |
| . Operating subsidies - Investments and legal revaluations                   | 2 632       | 3 237            |
| . Variation of liabilities relating to fixed assets                          | (62 234)    | 63 253           |
| INVESTMENT CASH FLOW (2)   | (1 361 122) | (617 952)        |
| Impact of the variation in cash flow imbalances on financing operations      |             |                  |
| . Receipts relating to capital increase                                      |             |                  |
| . Dividends paid out   | (174 171)   | (150 405)        |
| . Variation of financial liabilities   | 479 107     | 285 075          |
| . Variation of current account   | (12 117)    | (54 944)         |
| FINANCING CASH FLOW (3)  | 292 819     | 79 726           |
| VARIATION IN CASH FLOW (1)+(2)+(3)   | (309 946)   | 284 523          |
| VARIATION IN OADITIEST (1) (2) (3)   | (305 340)   | 204 323          |
| . Available funds at opening   | 3 915       | 3 517            |
| . Marketable securities  | 1 085 561   | 776 662          |
| . Overdrafts at opening  | (25 466)    | (693)            |
| CASH FLOW AT OPENING (4)   | 1 064 010   | 779 487          |
| . Available funds at close   | 3 845       | 3 915            |
| . Marketable securities  | 750 576     | 1 085 561        |
| . Overdrafts at close  | (357)       | (25 466)         |
| CASH ELOW AT CLOSE (4)+(2)+(4)   | 754.004     | 4.004.040        |
| CASH FLOW AT CLOSE (1)+(2)+(3)+(4)   | 754 064     | 1 064 010        |

## Note 1 - Notable facts of the fiscal year

### Acquisition of TAV Airports and of TAV Construction

Aéroports de Paris Group purchased 38% of TAV Havalimanları Holding A.Ş. ("TAV Airports") and 49% of TAV Yatirim Holding A.S. ("TAV Investment", owner of TAV Construction, an unlisted company) on May 16th, 2012.

Leading airport operator in Turkey, TAV Airports manages 12 airports in 9 countries, among which Istanbul Ataturk airport handled around 45 million of passengers in 2012.

This acquisition creates a global airport alliance, directly or indirectly managing 37 airports and representing around 200 million of passengers

## Agreement on sorter-luggage system - Trieur-Bagage Est (TBE)

In October 2012, an agreement intervened between Aéroports de Paris and Cegelec, to solve the disputes relative to the system of TBE located on the platform of Paris-Charles de Gaulle. The positive impact on the EBITDA in 2012 is €19 million.

#### **Indebtedness**

In March 2012, Aéroports de Paris carried out the repayment of a matured bond amounting €334 million.

In June 2012, Aéroports de Paris issued :

- a bond for €300 million. This loan bears interest at 2.375% and has a repayment date on June 11st, 2019.
- a bond for €500 million. This loan bears interest at 3.125% and has a repayment date on June 11st, 2024.

The net proceeds of the bond issue will be used to finance the current investment needs of Aéroports de Paris and the acquisition of the stakes in TAV Airports and TAV Construction.



### Note 2 - Principles, rules and methods of accounting

### 2.1. Accounting methods

The annual accounts of Aéroports de Paris are established in compliance with the requirements of French law and the accounting practices generally admitted in France.

Moreover, in accordance with the French Commercial Code and the PCG, general principles are respected, especially those of prudence, consistency of methods, independence of fiscal years, relative importance, continuity of use and good information.

### 2.2. Changes in methods and comparability of fiscal years

During fiscal year 2012, no change in methods took place; as a result, the fiscal years are comparable without modification.

All the tables presented in this appendix are expressed in thousands of Euros unless otherwise indicated.

#### 2.3 Intangible and tangible fixed assets

Fixed assets are recorded at their historical cost and are subject to the legal re-valuations of 1959 and 1976. This cost includes the Cost of studies and supervision of work (FEST) consisting notably of the capitalisation of internal charges.



| Nature of fixed assets   | Duration in year                      | Method                      |
|--|---------------------------------------|-----------------------------|
| angible assets   |                                       |                             |
| On-licences  | Non-amortizable                       |                             |
| User right   | 15                                    | Straight-line               |
| Softw are packages, softw are                                    | 1 and 5                               | Straight-line               |
|  | · · · · · · · · · · · · · · · · · · · |                             |
| nd Lord  | Non-amortizable                       |                             |
| Land Preparation of land   | 15 to 20                              | Straight-line               |
| ri eparation or land   | 15 to 20                              | otraight mic                |
| ildings  |                                       |                             |
| Industrial property  | 5575.                                 |                             |
| - Hangars & Workshops  | 20 to 50                              | Straight-line               |
| - Plants   | 20 to 50                              | Straight-line               |
| - Other property   | 20 to 40                              | Straight-line               |
| Administrative and commercial property                           |                                       |                             |
| - Administrative and commercial buildings                        | 20 to 50                              | Straight-line               |
| - External parks (wearing course / deep course)                  | 10 and 50                             | Straight-line               |
| - Underground parks  | 50                                    | Straight-line               |
| Chaolgiodha pana   |                                       |                             |
| Terminal facilities  | 50                                    | Otaninka lina               |
| - Terminals  | 50                                    | Straight-line               |
| - Bridges & tunnels  | 45                                    | Straight-line               |
| - Underground parks  | 50                                    | Straight-line               |
| Other property   |                                       |                             |
| - Provisional structures   | 40                                    | Straight-line               |
| - Other buildings  | 20 to 50                              | Straight-line               |
| - External parks (wearing course / deep course)                  | 10 and 50                             | Straight-line               |
| - Underground parks  | 50                                    | Straight-line               |
| stallations, layout and buildings developments                   |                                       |                             |
| Building layout and development work                             |                                       |                             |
| - Industrial property  | 1 to 20                               | Straight-line               |
| - Terminal facilities  | 20                                    | Straight-line               |
| - Other property   | 15 and 20                             | Straight-line               |
|  |                                       |                             |
| Construction equipment - Industrial property                     | 15 and 20                             | Straight-line or degressing |
| - Industrial property<br>- Terminal facilities                   | 15 and 20                             | Straight-line or degressi   |
|  | 10 and 15                             | Straight-line or degressi   |
| - Terminals  | 10 and 10                             | Straight-line               |
| <ul> <li>Telescopic gangw ays</li> <li>Other property</li> </ul> | 10 and 20                             | Straight-line or degressi   |
|  |                                       |                             |
| General network facilities                                       | ga ciurae i                           | 01-1117                     |
| - Heating  | 15 and 20                             | Straight-line or degressi   |
| - Water  | 10 and 30                             | Straight-line               |
| - ⊟ectricity, telephone  | 10 and 25                             | Straight-line or degressi   |
| - Feasibility  | 15 and 30                             | Straight-line               |
| - Areas  | 1 and 20                              | Straight-line               |
| - Building networks  | 1 to 20                               | Straight-line               |
| - Runw ays   | 20                                    | Straight-line               |
| - Collectors (w astew ater / rainw ater)                         | 15 and 50                             | Straight-line               |
|  | 40                                    | Straight-line               |
| <ul> <li>Roads and roadways</li> </ul>                           | 10                                    | Straight-inte               |



| Nature of fixed assets                          | Duration               | Method                      |
|---|------------------------|-----------------------------|
| nfrastructure                                   |                        |                             |
| Sectors   | 25 and 50              | Straight-line               |
| Other structures                                | 1 to 50                | Straight-line               |
| Collectors (w astew ater / rainw ater)          | 15 and 50              | Straight-line               |
| Technical galleries                             | 60                     | Straight-line               |
| External parks (wearing course / deep course)   | 10 and 50              | Straight-line               |
| Underground parks                               | 50                     | Straight-line               |
|   | 10 and 50              | Straight-line               |
| Runways<br>Bridges and tunnels                  | 50                     | Straight-line               |
| Roads and roadways                              | 10 and 50              | Straight-line               |
| Railw ay lines                                  | 25 and 40              | Straight-line               |
| ools and property                               |                        | Straight-line or degressive |
| Operating equipment                             | 5 and 10               | Straight-line or degressive |
| Industrial tooling                              | 10                     | Straight-line or degressive |
| Transportation equipment                        | 1 to 7                 | Straight-line or degressive |
| Office and computer equipment                   | 5 and 7                |                             |
| Furnishings and other equipment                 | 1 to 10                | Straight-line or degressive |
| Structures                                      | Non-amortizable        |                             |
| Construction on other sites                     | 20                     | Straight-line               |
| Buildings                                       | 20<br>15 and 20        | Straight-line               |
| Building layouts                                | 15 and 20<br>15 and 20 | Straight-line               |
| General facilities                              | 15 and 20              | oralgit into                |
| Concessions                                     | 15 and 40              | Straight-line               |
| Buildings                                       | 10 to 50               | Straight-line               |
| Installations, layout and building developments | 25 and 50              | Straight-line               |
| Infrastructure Equipment, tooling and property  | 5 to 10                | Straight-line               |

The graduated mode mentioned in the table above is ultimately maintained by means of special amortisations in addition to economic amortisation.



#### 2.4. Financial fixed assets

Participation items are figured in the balance sheet by their net cost of acquisition, less any provisions for depreciation.

A provision for depreciation is made when the utility value becomes less than the accounted value. The utility value is determined by reference to the share of own capital represented by the items, at the currency exchange rate upon closure for foreign companies, corrected as needed to take into consideration the intrinsic value of the companies. The methods used to evaluate this latter item particularly considers the provision of funds or the comparable multiples.

Other financial fixed assets are accounted by their cost of acquisition. In case of evaluation at a value less than the historical cost, a fund for depreciation is confirmed.

#### 2.5. Inventorie

Inventories consists only of consumable supplies, listed after their receipt by the cost of acquisition, which includes the cost of purchase and accessory costs, and after their use by the weighted average cost.



#### 2.6. Receivables

Receivable is evaluated at its nominal value, and debt accounted in foreign currency is converted at the exchange rate at the close of the fiscal year for the sound part of the debt not having been subject to a fund for depreciation.

These debts may be depreciated by means of provision in order to take into account the difficulty of recovery, if they are susceptible to cause by application of the following method:

- Debts not recovered are transferred to bad debts if they are not settled on the date of commencement of a procedure of redress or judicial liquidation, and when the risk of unrecoverability is significant (predictable voluntary liquidation, cessation of business of foreign clients)
- Bad or litigious debts are funded based on the status of each accounted part (debt prior to voluntary liquidation, reclamation in progress, litigation, etc.) or the solvency of the client for debts due (legal proceedings in progress, foreign client without assets in France, etc.)

### 2.7. Cash

Cash assets are listed by their historical acquisition value. When the liquidation value of these placement values is greater than the price of acquisition, they may not be retained as value in the balance sheet; in the contrary case, any latent capital loss causes a depreciation amount to be listed.

Advance and credit accounts denominated in foreign currencies are valued at the exchange rate at the close of the financial year.



#### 2.8. Investment subsidies

Aéroports de Paris benefits from equipment subsidies to acquire or create fixed assets. They are listed at the level of own capital and as a result are reported on the same periods as the amortizations of the goods subsidised.

#### 2.9. Funds for risks and burdens

Funds are estimated as a function of the known data of the company at the date the accounts were settled.

In order to ensure coverage of its social obligations, Aéroports de Paris funds all the following obligations:

- end-of-career indemnities paid at the moment of retirement or in case of dismissal for incapacity;
- Pre-retirement benefits as provided by the early retirement plan (PARDA) set up in 1977
   and specific age-related measures taken in 2006;
- supplemental retirements paid in the form of pensions to the benefit of firemen due to an
   agreement prior to their retirement at 55 years of age;
- contributions handled by Aéroports de Paris under health coverage for current retirees and their dependents;
- retirement supplemental to the benefits plan enacted in 2007.

### Benefits plans

The net obligation of the company under the benefits plans is evaluated separately for each plan by estimating the amount of future benefits acquired by the personnel in exchange for benefits rendered during the present and prior periods. This amount is adjusted to determine its current value, and the fair value of the benefit assets and the costs of past services not listed is deducted. The rate of update is equal to rate, on the date of closure, based on the obligations in the first category of which the due date is close to that of the obligations of the company. Calculations are carried out by a qualified actuary using the method of projected credit units.



The fraction of the cumulative actuarial intervals not listed exceeding 10% of the highest amount between the current value of the obligation for the benefit plan and the fair value of the assets of the plan is listed in the account for results over the remaining average active life expected for the staff members benefiting from the plan.

The actuarial hypotheses are listed in paragraph 4.4.

### Contribution plans

A contribution plan is a plan for benefits after employment, by means of which an entity pays defined contributions to a distinct entity and then has no legal or implicit obligation to pay additional contributions. The contributions to be paid in a contribution plan are listed in charges associated with staff benefits when they are due. Contributions paid in advance are listed as assets to the extent to which this leads to reimbursement in cash or to a reduction in future payments.

#### Other long-term benefits

The net obligation of the company for long-term benefits other than retirement plans is equal to the value of future benefits acquired by personnel in exchange for benefits paid during the present and prior periods. These benefits are adjusted and deducted as needed by the fair value of the assets dedicated. The rate of adjustment is equal to the rate, on the date of closure, of the obligations in the first category having due dates near those of the obligations of the company. The amount of the obligation is determined using the method of projected credit units. Actuarial gains and losses are recognised in income for the period in which they arise.

This category of personnel benefits, which exclusively applies to medals of aeronautical honour awarded to agents of Aéroports de Paris as well as to the premiums paid concomitantly, also give rise to funds for social obligations in the liabilities of the balance sheet.



#### 2.10. Debt

### Costs and premiums of issuing loans

The issue costs of bonds are posted directly under financial charges on the date of issue. The issue premiums or premiums for reimbursement of obligations are listed under charges or financial products for the duration of the loan in question.

### **Currency operations**

Monetary balance denominated in foreign currency are converted at the end of the fiscal year at the closing exchange rate, with the exception of those covered by currency exchange contracts. Operations perfectly covered, especially financial debts in foreign currencies, are presented at the rate of coverage.

At the date of settlement of accounts, when the application of the conversion rate has the effect of modifying the amounts in Euros previously listed, the differences in conversion are written off as liabilities when the difference corresponds to a latent gain, or as assets when the difference corresponds to a latent loss. Latent losses result in the formation of a fund for loss of exchange.

#### Derivative financial instruments

Aéroports de Paris manages market risks associated with variations in interest rate and exchange rates by using derivative financial instruments, especially interest rate swaps and currency exchange swaps. All these instruments are used for purposes of coverage and are strictly factored. The yields and charges resulting from the use of these derivative instruments of coverage are symmetrically confirmed in the results upon posting of the charges and yields of the covered operations. Compensation paid or received during implementation of swaps covering financial debt are confirmed in the result over the duration of the contract as an adjustment to the interest charges.

### 2.11. Fiscal integration

Aéroports de Paris has opted for a fiscal integration plan integrating the subsidiaries that are directly or indirectly more than 95% owned: Alyzia Sûreté, Alyzia Sûreté France, ADP Ingénierie, ADP Investissement, ADP Management, Cœur d'Orly Commerces Investissement, Cœur d'Orly Investissement, Hub Télécom et Ville Aéroportuaire Immobilier.

The conventions of fiscal integration used for subsidiaries are strictly identical, and state:

- The repayment by the subsidiary to the parent of a contribution equal to the tax on its profit in the case where it was beneficiary,
- The absence of any right of payment of the subsidiary's profit due to any transfer to the parent of a fiscal deficit.

### 2.12. Loads in sumptuary matter

Pursuant to the provisions of article 223 quatervicies of the General Tax Code, the Standard general meeting will approve the amount of the loads nondeductible from the tax. These loads rise to 167 thousands of euros and relate to depreciation nondeductible from the vehicles of tourism.

#### 2.13. Airport security tax

The conditions of the base and recovery of the airport tax were defined by the Finance Law of 1999, articles 51 and 136 (General Tax Law: articles 302 bis K and 1609 section 24). Article 1609 in particular states that "The income from the tax is applied to each airport for the financing of security, fire and sabotage services, to combat air hazards, for safety and measures taken in the context of environmental controls."

Articles L251-2 and L282-8 of the Civil Aviation Code set the awards to Aéroports de Paris in matters of security and safety. The corresponding usage fees are posted as they are paid, and yields are listed under business figures.



### Note 3 - Notes to the balance sheet

### 3.1. Fixed Assets

| (in thousands of Euros)  | Year 2011  | Acquisitions | Transfers and<br>scrapping | Item to item transfer | Year 2012  |
|--|------------|--------------|----------------------------|-----------------------|------------|
| Intangible assets  |            |              |                            |                       |            |
| Concessions and similar rights, patents, licences, brands, procedures, and similar rights and values | 160 001    | 13           | 64                         | 11 366                | 171 316    |
| Property, plant and equipment  |            |              |                            |                       |            |
| Land   | 52 609     | -            | 1                          |                       | 52 608     |
| Investment property  |            | -            | -                          | -                     |            |
| Preparation of land  | 23 649     | -            |                            | 1 743                 | 25 392     |
| Buildings  | 8 699 542  | 2 530        | 10 432                     | 988 350               | 9 679 990  |
| Construction on third party land   | 5 7 4 3    |              | 31                         | -                     | 5 712      |
| Industrial plant and equipment   | 126 750    | -            | 2 169                      | 17 476                | 142 057    |
| Other tangible assets  | 246 393    | _            | 3 903                      | 92 020                | 334 510    |
| Subtotal for tangible assets   | 9 154 686  | 2 530        | 16 536                     | 1 099 589             | 10 240 269 |
| Fixed assets concessioned  | 5 263      |              | 15                         | (5 248)               |            |
| Fixed assets in progress   | 891 986    | 606 951      | -                          | (1 100 255)           | 398 682    |
| Supplier advances for fixed assets   | 8 942      | -            |                            | (7 824)               | 1 118      |
| TOTAL  | 10 220 878 | 609 494      | 16 615                     | (2 372)               | 10 811 385 |

### Principal fixed assets commissioned in the financial year:

The amount of fixed assets commissioned during 2012 was €1,108 million, including:

- Satellite S4
- 2A 2C connection Linkup building
- Route de service
- TBR Est
- Replacement of the seats of CDGVAL
- Restitution of CO2



### Main acquisitions on fixed assets in progress:

Investment during 2012 was €621 million, and included the following projects:

- Satellite S4
- Reorganization of the terminals E and F
- 2A 2C connection Linkup building
- Safety of the terminals E, F and connection IFU
- Installations of the lanes

### Main disposals and write-offs:

As at 31 December 2012 the gross value of disposals was €4.9 million (not including CO2). The main disposals related to the sale of vehicles for €2.9 million and various equipment for €0.6 million.

The value of fixed assets scrapped during the 2012 financial year amounted to €11.6 million.

### Accumulated amortisation

| (in thousands of Euros)  | Year 2011 | Additions | Reversals | Item to item<br>transfer | Year 2012 |
|--|-----------|-----------|-----------|--------------------------|-----------|
| Intangible assets  |           |           |           |                          |           |
| Concessions and similar rights, patents, licences, brands, procedures, and similar rights and values | 122 322   | 15 323    | 64        | -                        | 137 581   |
| Property, plant and equipment  |           |           |           |                          |           |
| Land   | ~         | -         | -         | -                        | -         |
| Investment property  | -         | -         | -         | **                       | -         |
| Preparation of land  | 13 203    | 936       | -         | 112                      | 14 251    |
| Buildings  | 3 740 437 | 345 457   | 6 599     | 3 657                    | 4 082 952 |
| Construction on third party land   | 3 9 1 4   | 296       | 31        | -                        | 4 179     |
| Industrial plant and equipment   | 77 324    | 8 598     | 1 921     | -                        | 84 001    |
| Other tangible assets  | 173 136   | 15 708    | 3 861     | -                        | 184 983   |
| Subtotal for tangible assets   | 4 008 014 | 370 995   | 12 412    | 3 769                    | 4 370 366 |
| Fixed assets concessioned  | 3 781     | -         | 15        | (3 766)                  | -         |
| Fixed assets in progress   | -         | •         | -         | -                        | -         |
| TOTAL  | 4 134 117 | 386 318   | 12 491    | 3                        | 4 507 947 |



### Concession

Under Article 9 of the agreement of 6 May 1988, the Minister of State, Minister of Economy, Finance and Privatisation, together with the Minister responsible for Housing, Territorial Development and Transport, granted Aéroports de Paris a public service concession at the Etampes – Mondésir airfield. In 2012, the whole of the fixed assets relating to the aerodrome of Stamps – Mondésir is reclassified in tangible fixed assets.

| (in thousands of Euros)          | Year 2012 | Year 2011 |
|----------------------------------|-----------|-----------|
| Land                             |           |           |
| Preparation of land              | -         | 185       |
| Buildings                        | * V @     | 5 063     |
| Construction on third party land | -         |           |
| Industrial plant and equipment   | -         | 3         |
| Other tangible assets            | -         | 12        |
| TOTAL                            |           | 5 263     |

### Revaluation of fixed assets

| (In thousands of Euros)      |          |                   | Values revalued |                           | Depreciati            | on revalued                 | Provisions | Depreciation               |
|------------------------------|----------|-------------------|-----------------|---------------------------|-----------------------|-----------------------------|------------|----------------------------|
|                              |          | Increase in value |                 | Total (3) = Margin deprec |                       | ciation method restated (6) |            |                            |
|                              |          | Cost value (1)    | (2)             | (1)+(2)                   | Financial year<br>(4) | Cumulative (5)              | (2)-(5)    | relation to sold<br>assets |
| Non-depreciable fixed assets |          |                   |                 |                           |                       |                             |            |                            |
| Land                         |          | 19 298            | 22 233          |                           |                       |                             | 22 233     |                            |
| Works of art                 |          | 2                 | 1               |                           |                       |                             | 1          |                            |
|                              | Subtotal | 19 300            | 22 234          |                           |                       |                             | 22 234     |                            |
| Depreciable fixed assets     |          |                   |                 |                           |                       |                             |            |                            |
| Preparation of land          |          | 1 098             | 600             | 1 698                     | -                     | 600                         |            | -                          |
| Buildings                    |          | 355 163           | 317 817         | 672 980                   | 865                   | 309 514                     | 8 303      | 3                          |
| Plant and equipment          |          | 928               | 252             | 1 180                     | -                     | 252                         | -          | 106                        |
| Other tangible assets        |          | 82                | 19              | 101                       | -                     | 19                          |            | -                          |
|                              | Subtotal | 357 271           | 318 688         | 675 959                   | 865                   | 310 385                     | 8 303      | 3                          |
| TOTAL                        |          | 376 571           | 340 922         | 675 959                   | 865                   | 310 385                     | 30 537     | 3                          |



### 3.2. Financial fixed assets

### Gross Value

| (in thousands of Euros)                   |          | Year 2011 | Increase | Decrease | Year 2012 |
|---|----------|-----------|----------|----------|-----------|
| Share investments                         |          | 615 055   | 697 680  |          | 1 312 735 |
| Other forms of holdings                   |          | 608       |          | -        | 608       |
| Liabilities relating to share investments |          | 3 523     | 138      | -        | 3 661     |
| Loans                                     |          | 9 331     | 651      | 704      | 9 278     |
| Other financial assets                    |          |           |          |          |           |
| Deposits, guarantees and advances         |          | 627       | 805      | 555      | 877       |
| Interest accrued on loans swapped         |          | 41 194    | 34 820   | 41 194   | 34 820    |
| Liquidity contract (own shares)           |          | -         | 32 666   | 30 892   | 1 774     |
|   | Subtotal | 41 821    | 68 291   | 72 641   | 37 471    |
| TOTAL                                     |          | 670 338   | 766 760  | 73 345   | 1 363 753 |

The investments carry on the company International Tank Lux, parent company which holds TAV Airports and TAV Construction (cf notes 1 – Notable facts of the fiscal year).



### **Depreciation**

| (in thousands of Euros)         |           | Year 2011 | Increase | Decrease | Year 2012 |
|---------------------------------|-----------|-----------|----------|----------|-----------|
| Share investments               |           | 21 540    | 3 054    |          | 24 594    |
| Loans                           |           | 5         | -        |          | 5         |
| Other financial assets          |           |           |          |          |           |
| Liquidity contract (own shares) |           | -         | 23       |          | 23        |
|                                 | Sub total | -         | 23       | •        | 23        |
| TOTAL                           |           | 21 545    | 3 077    | -        | 24 622    |

At the year end, the provisions for investment amounted to €24.6 million.

These provisions mainly related to Alyzia Holding for €18.47 million and ADP Ingénierie for €4.57 million.

#### 3.3. Trade receivables

Trade and other operating receivables stood at €450 million at the end of the 2012 financial year, compared with €534 million on 31 December 2011.

At the same time, bad debts went from €21 million to €18 million, which represents a reduction of 14.2%.

Provisions were €17 million for trade receivables and €14 million for other receivables.

| (in thousands of Euros)                   |          | Year 2012 | Year 2011 |
|---|----------|-----------|-----------|
| Customer liabilities and accounts payable |          |           |           |
| Accounts receivable                       |          | 285 393   | 268 279   |
| Bad and doubtful debts                    |          | 18 550    | 20 744    |
| Accounts receivable : Unbilled revenue    |          | 145 902   | 245 005   |
|   | Subtotal | 449 845   | 534 028   |
| Other receivables                         |          |           |           |
| Accounts receivable                       |          | 3 749     | 2 096     |
| Personnel                                 |          | 94        | 301       |
| Social welfare institutions               |          | 496       | 247       |
| Taxes other than income taxes             |          | 78 868    | 74 966    |
| Current accounts                          |          | 69 826    | 59 364    |
| Miscellaneous accounts receivable         |          | 3 468     | 13 295    |
|   | Subtotal | 156 501   | 150 269   |
| TOTAL                                     |          | 606 346   | 684 297   |



#### 3.4. Cash asset

Aéroports de Paris' short-term investments include UCITS.

The entry for "Marketable securities" stood at €751 million at the end of the 2012 financial year compared with €1,086 million on 31 December 2011, that's a reduction of €335 million.

### Marketable securities

| (in thousands of Euros)  | Book values | Inventory<br>values | Hidden<br>reserves |  |
|--------------------------|-------------|---------------------|--------------------|--|
| Investment funds [SICAV] | 750 576     | 750 585             | 9                  |  |
| TOTAL                    | 750 576     | 750 585             | 9                  |  |

### Cash and equivalent by type

| (in thousands of Euros)                                  | Year 2012 | Year 2011 |
|--|-----------|-----------|
| Banks  | 3 633     | 3 647     |
| Funds held with the Treasury or with other public bodies | 212       | 268       |
| TOTAL  | 3 845     | 3 915     |

#### 3.5. Bond redemption premiums

Bond redemption premiums represent the difference between the redemption value of bond issues and their nominal value:

- They are posted to assets when the bond is issued below par,
- They are posted to liabilities when the bond is issued above par.

| (in thousands of Euros) | Assets | Liabilities |  |
|-------------------------|--------|-------------|--|
| Bonds issued            | 8 710  | 859         |  |
| TOTAL                   | 8 710  | 859         |  |



## 3.6. Foreign currency translation differences (assets and liabilities)

When the 2012 accounts were closed Aéroports de Paris did not record any translation adjustments in its accounts.

### 3.7. Accruals

Accruals in 2012 comprised the following:

- Prepaid expenses
- Deferred income

### Prepaid expenses

| (in thousands of Euros) | Year 2012 | Year 2011 |
|-------------------------|-----------|-----------|
| Insurance               | 14 556    | 13 553    |
| Cash adjustments        | 1 585     | 3 085     |
| Other prepaid expenses  | 3 700     | 4 720     |
| TOTAL                   | 19 841    | 21 358    |

Prepaid expenses relate primarily to insurance policies taken out by Aéroports de Paris. These account for 73.4% of prepaid expenses.

### Deferred income

| (in thousands of Euros)                                   | Year 2012        | Year 2011     |
|---|------------------|---------------|
| Public property usage fees                                | 75 253           | 76 087        |
| Cash adjustments received Terminal 2G                     | 542<br>42 360    | 765<br>45 249 |
| Screening machine-luggage Is                              | 15 130<br>12 143 | 16 156        |
| SCI Aéroville (Bail à construction) Other deferred income | 4 834            | 2 935         |
| TOTAL   | 150 262          | 141 192       |



### 3.8. Shareholders' equity

| (in thousands of Euros) | At 31.12.2011 | Increase | Decrease | Allocation of income | At 31.12.2012 |
|-------------------------|---------------|----------|----------|----------------------|---------------|
| Share capital           | 296 882       |          |          | -                    | 296 882       |
| Premiums                | 542 747       |          |          |                      | 542 747       |
| Revaluation             | 23 869        |          | 2        |                      | 23 867        |
| Legal reserve           | 29 688        |          |          |                      | 29 688        |
| Other reserves          | 838 805       | -        |          |                      | 838 805       |
| Retained earnings       | 496 339       |          |          | 138 124              | 634 463       |
| Income for the year     | 312 295       | 271 641  |          | (312 295)            | 271 641       |
| Capital grants          | 34 594        | 5 926    | 749      |                      | 39 771        |
| Regulated provisions    | 981 979       | 93 540   | 51 098   |                      | 1 024 421     |
| Grantor's rights        | 874           |          | 874      |                      | -             |
| TOTAL                   | 3 558 072     | 371 107  | 52 723   | (174 171)            | 3 702 285     |

Aéroports de Paris has shareholders' equity of €3,702 million.

In compliance with Ordinary General Assembly decision of May 2011, a dividend of €1.76 per share was distributed in May 2012 representing a total of €174,170,659.

### 3.9. Provisions

| (in thousands of Euros)          |          | Year 2011 | Additions | Reversals | Year 2012 |
|----------------------------------|----------|-----------|-----------|-----------|-----------|
| Provisions for risks             |          |           |           |           |           |
| Provisions for litigation        |          | 20 024    | 6 369     | 6 199     | 20 194    |
| Other provisions for risks       |          | 31 575    | 11 934    | 5 4 1 2   | 38 097    |
|                                  | Subtotal | 51 599    | 18 303    | 11 611    | 58 291    |
| Provisions for expenses          |          |           |           |           |           |
| Provisions for taxes             |          | 3 907     | 13 584    | 3 907     | 13 584    |
| Provisions for restructuring     |          | 3 884     | 52        | 2 1 1 5   | 1 821     |
| Provisions for employee benefits |          | 339 884   | 24 877    | 22 676    | 342 085   |
| Other provisions for charges     |          | 7 857     | 1 787     | 7 562     | 2 082     |
|                                  | Subtotal | 355 532   | 40 300    | 36 260    | 359 572   |
| TOTAL                            |          | 407 131   | 58 603    | 47 871    | 417 863   |



#### 3.10. Financial liabilities

The principal variation of the financial debt relates to the subscription of two debentures for a full amount of €800 million and the refunding of €334 million of a debenture.

Accrued interest on loans stood at €118 million euros, including in particular :

- Accrued interest on bonds €90 millions
- Accrued interest on borrowing leg of swaps €28 millions

### Changes in financial debt

| (in thousands of Euros)                        |          | Year 2011 | Increase  | Decrease | Year 2012 |
|--|----------|-----------|-----------|----------|-----------|
| Bonds  |          | 2 644 999 | 800 000   | 333 600  | 3 111 399 |
| Loans from credit institutions                 |          | 555 112   | 500 000   | 500 000  | 555 112   |
| Other loans                                    |          | 3 720     | 747       | 705      | 3 762     |
|  | Subtotal | 3 203 831 | 1 300 747 | 834 305  | 3 670 273 |
| Deposits, estimated fees and deposits received |          | 14 715    | 2 736     | 1 996    | 15 455    |
| Interest accrued on loans                      |          | 106 521   | 118 447   | 106 521  | 118 447   |
| Overdrafts                                     |          | 25 466    | 357       | 25 466   | 357       |
|  | Subtotal | 146 702   | 121 540   | 133 983  | 134 259   |
| TOTAL  |          | 3 350 533 | 1 422 287 | 968 288  | 3 804 532 |

### Debt other than bank overdrafts

| (in thousands of Euros)        | Initial capital borrowed | Initial capital remaining due | Amortization of<br>capital | Underwriting of<br>loans | Final capital remaining due |
|--------------------------------|--------------------------|-------------------------------|----------------------------|--------------------------|-----------------------------|
| Bonds                          | 2 750 550                | 2 644 999                     | (333 600)                  | 800 000                  | 3 111 399                   |
| Loans from credit institutions | 555 112                  | 555 112                       | (500 000)                  | 500 000                  | 555 112                     |
| Other loans                    | 6 212                    | 3 720                         | (705)                      | 747                      | 3 762                       |
| TOTAL                          | 3 311 874                | 3 203 831                     | (834 305)                  | 1 300 747                | 3 670 273                   |



### Situation of the swaps on debentures

| thousands of Euros) Payments made Payments received |          |           | Arrest Ca  |                                    |          |                                    |        |
|---|----------|-----------|------------|------------------------------------|----------|------------------------------------|--------|
| nitial date of swap                                 |          | Amount    | Fair value | Rate                               | EXPENSES | Rate                               | INCOME |
| 25/03/02  | 10 years | 87 500    |            | Variable Euribor 3 months + Spread | 316      | Fixed                              | 4 594  |
| 25/03/02  | 10 years | 87 500    |            | Variable Euribor 3 months + Spread | 316      | Fixed                              | 4 594  |
| 24/01/09  | 5 years  | 50 000    | 3 765      | Variable Euribor 3 months + Spread | 3 194    | Fixed                              | 4 462  |
| 24/01/09  | 5 years  | 50 000    | 4 411      | Variable Euribor 3 months + Spread | 2 738    | Fixed                              | 3 825  |
| 24/01/09  | 5 years  | 70 000    | 6 171      | Variable Euribor 3 months + Spread | 1 976    | Fixed                              | 3 187  |
| 24/01/09  | 5 years  | 50 000    | 4 408      | Variable Euribor 3 months + Spread | 1 974    | Fixed                              | 3 187  |
| 24/01/09  | 5 years  | 70 000    | 5 639      | Variable Euribor 3 months + Spread | 2 767    | Fixed                              | 4 462  |
| 24/01/09  | 5 years  | 60 000    | 4 833      | Variable Euribor 6 months + Spread | 2 327    | Fixed                              | 3 187  |
| 24/04/09  | 5 years  | 70 000    | (5 006)    | Fixed                              | 4 145    | Variable Euribor 3 months + Spread | 3 194  |
| 24/04/09  | 5 years  | 60 000    | (4 318)    | Fixed                              | 3 567    | Variable Euribor 3 months + Spread | 2 738  |
| 24/04/09  | 5 years  | 50 000    | (3 596)    | Fixed                              | 2 779    | Variable Euribor 3 months + Spread | 1 974  |
| 24/04/09  | 5 years  | 50 000    | (3 598)    | Fixed                              | 2 782    | Variable Euribor 3 months + Spread | 1 976  |
| 24/04/09  | 5 years  | 70 000    | (5 088)    | Fixed                              | 3 920    | Variable Euribor 3 months + Spread | 2 767  |
| 24/07/09  | 5 years  | 50 000    | (2 791)    | Fixed                              | 2 700    | Variable Euribor 6 months + Spread | 2 327  |
| 08/07/11  | 10 years | 100 000   | 18 137     | Variable Euribor 3 months + Spread | 1 802    | Fixed                              | 4 000  |
| 08/07/11  | 10 years | 100 000   | 18 291     | Variable Euribor 3 months + Spread | 1 820    | Fixed                              | 4 000  |
| 08/07/12  | 9 years  | 100 000   | (5 915)    | Fixed                              |          | Variable Euribor 3 mois + marge    | 347    |
| 08/07/12  | 9 years  | 100 000   | (6 091)    | Fixed                              |          | Variable Euribor 3 mois + marge    | 343    |
| Total Swaps relati<br>bonds                         | ng to    | 1 275 000 |            |                                    | 39 123   |                                    | 55 16  |
| 15/07/09  | 6 years  | 165 800   | 39 017     | Fixed                              | 7 754    | Fixed                              | 6 526  |
| 10/05/10  | 7 years  | 67 375    | 23 094     | Variable Euribor 3 months + Spread | 1 287    | Fixed                              | 2 07   |
| 10/05/10  | 7 years  | 67 375    | 23 094     | Variable Euribor 3 months + Spread | 1 287    | Fixed                              | 2 078  |
| Total swaps on for<br>currency bond loa             |          | 300 550   |            |                                    | 10 328   |                                    | 10 68  |

### 3.11. Trade payables

At the 2012 year end, "Trade notes and accounts payable" decreased by 11 million euros, going from €221 million to €210 million, which constitutes a reduction of 4.9%.

| (in thousands of Euros)                    |          | Year 2012 | Year 2011 |
|--|----------|-----------|-----------|
| Trade payables                             |          |           |           |
| Accounts receivable                        |          | 86 643    | 84 943    |
| Accounts receivable, invoices not received |          | 123 764   | 136 255   |
|  | Subtotal | 210 407   | 221 198   |
| Tax and social liabilities                 |          |           |           |
| Personnel                                  |          | 97 496    | 94 025    |
| Social welfare institutions                |          | 69 248    | 63 725    |
| Taxes other than income taxes              |          | 65 274    | 60 898    |
|  | Subtotal | 232 018   | 218 648   |
|  |          |           | 439 846   |



### 3.12. Other liabilities

| (in thousands of Euros)                                   | Year 2012 | Year 2011 |
|---|-----------|-----------|
| Debts on fixed assets and related accounts                |           |           |
| Accounts receivable - fixed assets                        | 72 541    | 141 717   |
| Accounts receivable - fixed assets, invoices not received | 149 175   | 142 550   |
| Subtotal  | 221 716   | 284 267   |
| Other liabilities   |           |           |
| Customer accounts payable                                 | 10 803    | 60 805    |
| Current accounts  | 192 880   | 194 535   |
| Various accounts payable                                  | 69 087    | 83 916    |
| Subtotal  | 272 770   | 339 256   |
| TOTAL   | 494 486   | 623 523   |



### Note 4 - Notes to the income statement

#### 4.1. Breakdown of net revenue

The company's turnover for the 2012 financial year was €2,607 million an increase of 5.5%. This increase is explained in particular by the progression of the marketing activity, the airport tax and the airport royalties.

| (in thousands of Euros)          | Year 2012 | Year 2011 |
|----------------------------------|-----------|-----------|
| Airport charges                  | 866 943   | 838 901   |
| Ancillary fees                   | 192 312   | 181 946   |
| Retail income                    | 356 881   | 317 589   |
| Car parks and access road income | 158 919   | 157 640   |
| Industrial services revenue      | 68 537    | 60 041    |
| Airport security tax             | 492 546   | 458 188   |
| Rental income                    | 312 930   | 293 763   |
| Ground-handling                  | 107 866   | 118 423   |
| Other revenue                    | 49 865    | 46 414    |
| TOTAL                            | 2 606 799 | 2 472 905 |

### 4.2. Capitalised production costs

At the end of the 2012 financial year, the own work capitalised account showed an amount of €55 million representing the Cost of studies and supervision of work (FEST) as against €49 million for the 2011 financial year.

| (in thousands of Euros) | Year 2012 | Year 2011 |
|-------------------------|-----------|-----------|
| Capitalized production  | 55 558    | 49 316    |
| TOTAL                   | 55 558    | 49 316    |



### 4.3. Other external services

| (in thousands of Euros)                            | Year 2012 | Year 2011 |
|--|-----------|-----------|
| Purchases of subcontracting                        | 31        | 61        |
| Purchases not stored materials and supplies        | 75 376    | 60 445    |
| External expenses                                  | 850 453   | 800 860   |
| External personnel                                 | 12 797    | 11 681    |
| General sub-contracting                            | 589 001   | 546 528   |
| Rental and leasing expenses                        | 11 907    | 10 607    |
| Upkeep, repair and maintenance                     | 110 171   | 106 339   |
| Insurance premiums                                 | 14 557    | 17 554    |
| Studies and research                               | 2 357     | 3 450     |
| Divers, documentation, séminaires                  | 2 297     | 1 793     |
| Remuneration of intermediaries and fees            | 21 765    | 19 879    |
| Advertising, publications, public relations        | 10 901    | 15 502    |
| Transport of goods and communal transport of staff | 6 969     | 5 339     |
| Travel and entertaining                            | 8 770     | 8 135     |
| Postal and communication costs                     | 27 117    | 25 582    |
| Banking and similar services                       | 6 528     | 3 616     |
| Services extérieurs divers                         | 1871      | 1 783     |
| Miscellaneous work                                 | 23 445    | 23 072    |
| TOTAL  | 925 860   | 861 366   |

The amount of the external loads protests to €850 million compared with €801 million during 2011, that is to say an increase of €49 million and relates to the following loads:

- general subcontracting <u>€</u>43 millions
- remunerations of intermediaries and fees €2 millions
- maintenance, repair, maintenance €4 millions



#### 4.4. Personnel costs

### Operating expenses

During the 2012 financial year, staffing costs reached €568 million compared with €540 million previously. This constitutes an increase of 5%.

The employment commitments undertaken by Aéroports de Paris are as follows:

### Agreement for early retirement (PARDA program)

A program for early retirement was put in place by Aéroports de Paris on 1 January 1977. The first agreement was signed on the 7th of December 1976 for a period of 3 years. It has been renewed 4 times. The latest agreement, "PARDA IV", came into force on 1 January 1996 for a period of four years. It was first amended in 1997 and a second time on 18 February 2000, extending the program until 28 February 2005. The following conditions must be met to benefit from the program:

- To be at least 55 years old at the desired time of departure
- To have fewer than 20 remaining quarters to complete under French Social Security regulations in order to qualify for full retirement benefits
- To have a minimum of 10 years service with Aéroports de Paris

Beneficiaries receive a pre-retirement annuity equal to 65% of their remuneration in their last year of service.

### End-of-career benefits

In accordance with Article 32 of the by-laws applicable to personnel, a lump sum is paid to employees upon retirement, and to staff members made redundant for disability reasons (by decision of the Social Security authorities). To this end, entitlements accrued by employees are in part covered by provisions and in part externalised to a retirement benefits mutual fund.



#### Firefighters' retirement plan

A permanent agreement provides for early retirement for firefighters at 55 years of age. The plan is supplemented by an insurance policy that enables firefighters, after claiming their retirement benefits from the French Social Security system and their additional pension rights, to obtain total annual income equal to their pre-retirement benefits. This additional payment takes the form of a pension paid by an insurance company. The provision for this plan corresponds to the valuation of the capital sum required to guarantee this pension for employees currently in active service (279 firefighters).

#### Mutual insurance

Employees of Aéroports de Paris can subscribe to four different mutual health insurance companies (two of them cover 90% of subscribing employees). Aéroports de Paris contributes 35% of the premiums for active employees. It also contributes 100% of the basic health insurance plan for retirees and those having opted for pre-retirement.

The provision for this plan corresponds to all charges relating to retired employees.

This plan has been replaced by a defined contribution plan supplemented by a defined benefits plan.

#### Detail of actuarial calculations

The commitment for the Company represented by the payment of €376.73 million in benefits is evaluated in accordance with the Conseil National de la Comptabilité's Recommendation No. 2003 R 01 dated 1 April 2003, governing the rules for accounting for and valuing retirement commitments and similar benefits.

The main actuarial assumptions used in calculating employee benefit liabilities are:

- a discount rate of 3.25%
- an annual increase in wages of +4.50% for management grades and +4% to +4.25% for other grades, including inflation
- a level of staff departures to reflect the probability that employees will not end their career at the Company
- mortality assumptions based on TPRV generational forecast tables
- retirement age of 62 for employees and supervisors and 65 for senior supervisors and management.



Further specific assumptions have been used to calculate commitments for:

- retirement benefits: a social security contribution rate of 38.2%
- health cover: 4% rate of increase in expenses and 7% in relation to the special tax on insurance agreements.

The Company amortises actuarial differences using the corridor method. The Company recognises actuarial differences for the year as income or expense.

The table below summarises all employment commitments, setting out:

- Changes in actuarial value
- Liabilities recognised on the balance sheet
- Details of the charges for the year

| (in thousands of Euros)                        | End of career<br>bonuses | PARDA   | PARDA<br>Ground hand-<br>ling | Fire-fighters' retirement programme | Defined<br>benefits<br>retirement<br>plan | Health<br>insurance | Aviation<br>industry long<br>service<br>awards | TOTAL ,  |
|--|--------------------------|---------|-------------------------------|-------------------------------------|---|---------------------|--|----------|
| Opening actuarial value of commitment          | 179 418                  | 10 791  | 3 095                         | 2 587                               | 19 454                                    | 81 766              | 1 414  | 298 525  |
| Discounting of obligation                      | 7 989                    | 496     | 142                           | 119                                 | 900                                       | 3 761               | 63   | 13 470   |
| Rights vested during the period                | 9 995                    | 1 908   | -                             | 54                                  | 869                                       | -                   | 70   | 12 896   |
| Services provided                              | (6 772)                  | (2 643) | (1311)                        | (404)                               | (2 087)                                   | (3 600)             | (32)   | (16 849) |
| Actuariat gain or loss                         | 43 450                   | (136)   | 245                           | 311                                 | 12 359                                    | 12 581              | (120)  | 68 690   |
| Closing actuarial value of commitment          | 234 080                  | 10 416  | 2 171                         | 2 667                               | 31 495                                    | 94 508              | 1 395  | 376 732  |
| Deferred actuarial difference on balance sheet | (23 716)                 | (765)   | (555)                         | (1 819)                             | (13 248)                                  | (10 848)            |  | (50 951) |
| Closing market value of assets                 | •                        | (1 220) |                               |                                     | (1 660)                                   | -                   | •  | (2 880)  |
| Past service costs                             |                          | -       | _                             | - '-                                | (5 540)                                   | 24 720              | -  | 19 180   |
| Liabilities posted on the balance sheet        | 210 364                  | 8 431   | 1 616                         | 848                                 | 11 047                                    | 108 380             | 1 395  | 342 081  |
| Updating charge                                | 7 989                    | 498     | 142                           | 119                                 | 900                                       | 3 761               | 63   | 13 470   |
| Yield on scheme assets                         | -                        | (26)    | 1                             |                                     | (2)                                       | -                   | -  | (28)     |
| Amortization of actuarial gains/losses         | (139)                    | -       | 1 005                         | 66                                  | -   | -                   | (120)  | 812      |
| Rights vested during the period                | 9 995                    | 1 908   |                               | 54                                  | 869                                       | -                   | 70   | 12 896   |
| Past service costs                             |                          | -       |                               |                                     | 1 487                                     | (7 930)             |  | (6 443)  |
| Expense for the period                         | 17 845                   | 2 378   | 1 147                         | 239                                 | 3 254                                     | (4 169)             | - 13   | 20 707   |



#### 4.5. Operating depreciation, amortisation and reversals

Provisions for risks and charges amounted to €37 million, including, in particular, provisions for related commitments :

End of career allowances €18 million
 To Parda €2 million
 Heath cover €-4 million
 Defined retirement benefits €3 million

Reversals of depreciation of bad and disputed receivables came to €5 million. At the same time, €4 million of bad debts were written off.

| (in thousands of Euros)        | Year      | 2012      |
|--------------------------------|-----------|-----------|
|                                | Additions | Reversals |
| Amortization of capital assets |           |           |
| Tangible and intangible assets | 385 925   | A         |
| Supplies                       |           |           |
| Litigation and claims          | 43 818    | 43 756    |
| <u>Impairment</u>              |           |           |
| Receivables                    | 3 691     | 5 656     |
| TOTAL                          | 433 434   | 49 412    |



#### 4.6. Net finance income

Net finance costs for the 2012 financial year reached €99 million and included:

|    | Interest on loans                               | €126 | million |
|----|---|------|---------|
| M. | Swap interest charges                           | €50  | million |
|    | Income on investments                           | €25  | million |
| w  | Swap interest income                            | €59  | million |
| ш  | Net income on the sale of marketable securities | €4   | million |

Details of depreciation relating to shares in associated companies are given in paragraph 3.2 on shares in associated companies.

Financial charges rose to €189 million, consisting mainly of loan interest and similar payments which, at €179 million, accounted for 94.2% of all financial charges.

Financial income reached €91 million euros and consisted primarily of income on swaps and income from associated companies totalling €59 million and €25 million respectively.

| (in thousands of Euros)        | Year 2012 |           |  |  |
|--------------------------------|-----------|-----------|--|--|
|                                | Additions | Reversals |  |  |
| Bond redemption premiums       | 1 130     | 253       |  |  |
| Impairment of financial assets | 8 951     | 1         |  |  |
| TOTAL                          | 10 081    | 254       |  |  |



#### 4.7. Exceptional income

The extraordinary profit and loss of €55 million consisted mainly of allocations for provisions totalling €108 million and recoveries totalling €55 million.

| (in thousands of Euros)                                  | Year 2012 | Year 2011 |
|--|-----------|-----------|
| EXPENSES .   |           |           |
| Various exceptional charges                              | 10 741    | 9 290     |
| Exceptional charges - Net Value of items sold Accountant | 1 237     | 85 825    |
| Exceptional depreciation                                 | 111 607   | 101 186   |
| Subtotal   | 123 585   | 196 301   |
| INCOME   |           |           |
| Various exceptional income (1)                           | 10 357    | 56 386    |
| Exceptional income from disposals                        | 1 388     | 14 997    |
| Extraordinary income related subsidies                   | 1 623     | 2 421     |
| Exceptional Reversals                                    | 55 214    | 81 741    |
| Exceptional charge transfer                              |           | 31 958    |
| Subtotal   | 68 582    | 187 503   |
| EXTRAORDINARY INCOME                                     | (55 003)  | (8 798)   |

<sup>(1)</sup> In 2011, the amount mainly constituted compensation received in relation to terminal 2E.

#### 4.8. Profit sharing

Aéroports de Paris made profit sharing payments to employees of €17 million.

| (in thousands of Euros)    | <b>Year 2012</b> | Year 2011 |
|----------------------------|------------------|-----------|
| Employees' share of income | 16 608           | 14 341    |
| TOTAL                      | 16 608           | 14 341    |



#### 4.9. Income tax

The table below sets out the reduction or increase in future tax liabilities as a function of the items recorded at the balance sheet date.

#### Future income tax liabilities

| (in thousands of Euros)                | Tax base   | Deferred tax |             |  |
|--|------------|--------------|-------------|--|
|  | Tax base = | Assets       | Liabilities |  |
| Offsets certain or potential           |            |              |             |  |
| Accelerated tax depreciation           | 1 016 118  |              | 366 819     |  |
| Revaluation reserve                    | 23 867     |              | 8 616       |  |
| Amortization of FEST                   | 87 134     | 31 455       |             |  |
| Acquisition cost of equity securities  | 8 777      | 3 168        |             |  |
| Investment subsidies                   |            |              |             |  |
| Investment subsidies                   | 39 771     |              | 14 357      |  |
| Temporarily non-deductible expenses    |            |              |             |  |
| Provisions for employee benefits       | 340 689    | 122 989      |             |  |
| Other provisions for risks and charges | 43 336     | 15 644       |             |  |
| Organic                                | 3 357      | 1 212        |             |  |
| Employees' share of income             | 16 608     | 5 995        |             |  |
| Products unrecognized tax imposed      |            |              |             |  |
| OPCVM                                  | 9          | 3            |             |  |
| TOTAL                                  |            | 180 468      | 389 792     |  |

| (in thousands of Euros)    | Income before tax | Taxes   | Net income |  |
|----------------------------|-------------------|---------|------------|--|
|                            |                   |         |            |  |
| Current income             | 508 271           | 182 638 | 325 633    |  |
| Extraordinary income       | (55 003)          | (19764) | (35 239)   |  |
| Products tax consolidation |                   | 2 145   | (2 145)    |  |
| TOTAL                      | 453 268           | 165 019 | 288 249    |  |



### Note 5 - Other information

#### 5.1. Schedule of debts and receivables

The table below sets out the payment schedule for receivables at the balance sheet date. It distinguishes receivables on fixed assets from current assets, which represent nearly all of the receivables due.

#### Schedule of receivables

| (in thousands of Euros)                   |           | Gross Amount |               | Term          |             |
|---|-----------|--------------|---------------|---------------|-------------|
|   |           |              | less than one | more than one | more than 5 |
|   | ŝ         | MECHE STEEL  | year          | year          | years       |
| Receivables from assets                   |           |              |               |               |             |
| Liabilities relating to share investments |           | 3 661        | 3 523         | 65            | 73          |
| Loans                                     |           | 9 278        | 2 072         | 3 671         | 3 535       |
| Other current receivables                 |           | 37 471       | 26 918        | 8 206         | 2 347       |
|   | Subtotal  | 50 410       | 32 513        | 11 942        | 5 955       |
| Receivables in current assets             |           |              |               |               |             |
| Customer liabilities and accounts payable |           | 449 845      | 449 845       | 4             | _           |
| Other receivables                         |           | 156 501      | 156 501       | -             |             |
|   | Sub total | 606 346      | 606 346       | •             | -           |
| Prepaid expenses                          |           |              |               |               |             |
| Insurance                                 |           | 14 556       | 4 108         | 8 431         | 2 017       |
| Cash adjustments                          |           | 1 585        | 1 491         | 94            | -           |
| Other prepaid expenses                    |           | 3 700        | 3 541         | 42            | 117         |
|   | Sub total | 19 841       | 9 140         | 8 567         | 2 134       |
| Total receivables                         |           | 676 597      | 647 999       | 20 509        | 8 089       |

Receivables in the form of current assets, most of which fall due in less than one year, make up 90% of total receivables.



## Schedule of debt payments

| (in thousands of Euros)                    |           | <b>Gross Amount</b> |               | Term          |             |
|--|-----------|---------------------|---------------|---------------|-------------|
|  |           |                     | less than one | more than one | more than 5 |
|  |           |                     | year          | year          | years       |
| Financial debt                             |           |                     |               |               |             |
| Bonds                                      |           | 3 111 399           | 300 000       | 711 399       | 2 100 000   |
| Loans from credit institutions             |           | 555 112             | 38 112        |               | 517 000     |
| Loans and other financial liabilities      |           | 138 021             | 119 392       | 2 068         | 16 561      |
|  | Sub total | 3 804 532           | 457 504       | 713 467       | 2 633 561   |
| Operating liabilities                      |           |                     |               |               |             |
| Trade payables                             |           | 210 407             | 210 407       | -             | -           |
| Tax and social liabilities                 |           | 232 018             | 232 018       |               | -           |
|  | Subtotal  | 442 425             | 442 425       | -             | -           |
| Other payables                             |           |                     |               |               |             |
| Debts on fixed assets and related accounts |           | 221 716             | 221 716       | _             | -           |
| Other liabilities                          |           | 272 770             | 272 770       | 127           | -           |
|  | Sub total | 494 486             | 494 486       | _             | -           |
| Deferred income                            |           |                     |               |               |             |
| Public property usage fees                 |           | 75 253              | 75 253        |               | _           |
| Cash adjustments received                  |           | 542                 | 175           | 367           | ,           |
| Terminal 2G                                |           | 42 360              | 2 888         | 11 553        | 27 919      |
| Screening machine-luggage Is               |           | 15 130              | 1 026         | 4 103         | 10 001      |
| SCI Aéroville (lease with construction)    |           | 12 143              | -             | -             | 12 143      |
| Other deferred income                      |           | 4 834               | 4 834         |               | -           |
|  | Subtotal  | 150 262             | 84 176        | 16 023        | 50 063      |
| Total liabilities                          |           | 4 891 705           | 1 478 591     | 729 490       | 2 683 624   |

The table above sets out the debt payment schedule at the balance sheet date. It distinguishes long-term debt, trade payables and other debt.

Long-term debt represents 77.8% of the Company's total debt. The majority is payable in more than five years.

All trade payables and other debt fall due within one year.



## 5.2. Accrued expenses and revenue by balance sheet item

| ASSETS                                    | Year 2012         | Liabilities                                | Year 2012    |
|---|-------------------|--|--------------|
| (in thousands of Euros)                   | Programme and the | (in thousands of Euros)                    | 994) F-01656 |
| Fixed assets                              |                   | Financial debt                             |              |
| Receivables from subsidiaries             | 188               | Bonds                                      | 116 148      |
| Other financial assets                    | 34 820            | Loans from credit institutions             | 2 297        |
|   |                   | Loans and other financial liabilities      | 2            |
| Subtotal                                  | 35 008            | Subtotal                                   | 118 447      |
| Current assets                            |                   | Operating liabilities                      |              |
| Customer liabilities and accounts payable | 145 902           | Trade payables                             | 123764       |
| Other receivables                         | 2 325             | Tax and social liabilities                 | 191 635      |
| Cash                                      | 201               |  |              |
| Subtotal                                  | 148 428           | Subtotal                                   | 315 399      |
|   |                   | Other payables                             |              |
|   |                   | Debts on fixed assets and related accounts | 149 175      |
|   |                   | Other liabilities                          | 550          |
|   |                   | Subtotal                                   | 149725       |
| TOTAL                                     | 183 436           | TOTAL                                      | 583 571      |

#### 5.3. Off-balance sheet commitments

| (in thousands of Euros)       | ja:      | Year 2012 |
|-------------------------------|----------|-----------|
| Commitments granted           |          |           |
| Guarantees                    |          | 3 429     |
| First demand guarantee        |          | 30        |
| Acquisition of capital assets |          | 161 452   |
|                               | Subtotal | 164 911   |
| Commitments received          |          |           |
| Guarantees                    |          | 44 231    |
| First demand guarantee        |          | 179 541   |
| Others                        |          | 14 300    |
|                               | Subtotal | 238 072   |



## 5.4. Employment details

The table below gives a breakdown of the workforce managed (present, unpaid leave and secondments).

| Categories                         | Year 2012 | Year 2011 | Change | Percentage |
|------------------------------------|-----------|-----------|--------|------------|
| Executives (excluding CEO and DGD) | 1 231     | 1 173     | 58     | 5%         |
| Supervisors and technicians        | 4 716     | 4 712     | 4      | 0%         |
| Enforcement agents                 | 903       | 993       | (90)   | -10%       |
| TOTAL                              | 6 850     | 6 878     | (28)   | 0%         |

#### 5.5. Consolidation

Aéroports de Paris consolidates its directly held subsidiaries.

| Year 2012                                | Country     | Siren       | Proportionate                        | Book value of sh | ares held |
|--|-------------|-------------|--------------------------------------|------------------|-----------|
| (in thousands of Euros)                  |             |             | share of capital<br>held by ADP in % | Cost             | Net       |
| Fully Consolidated Subsidiaries          |             |             |                                      |                  |           |
| ADP Ingénierie                           | France      | 431 897 081 | 100%                                 | 4 573            | -         |
| Aéroports De Paris Investissement        | France      | 537 791 964 | 100%                                 | 10 000           | 10 000    |
| Aéroports De Paris Management            | France      | 380 309 294 | 100%                                 | 107 961          | 107 961   |
| Alyzia Sûreté                            | France      | 411 381 346 | 100%                                 | 10 000           | 10 000    |
| Hub Telecom                              | France      | 437 947 666 | 100%                                 | 41 137           | 41 137    |
| Roissy Continental Square                | France      | 509 128 203 | 100%                                 | 25 247           | 25 247    |
| SAS Cœur d'Orly Investissement           | France      | 504 143 207 | 100%                                 | 10 992           | 10 070    |
| SAS VIIIe Aéroportuaire Immobilier       | France      | 529 889 792 | 100%                                 | 9 500            | 9 500     |
| Tank International Lux                   | Luxem bourg | -           | 100%                                 | 697 680          | 697 680   |
| Associated companies and joint ventures  |             |             |                                      |                  |           |
| ADPLS Présidence                         | France      | 552 016 628 | 50%                                  | 10               | 10        |
| Alyzia Holding                           | France      | 552 134 975 | 20%                                  | 19 329           | 859       |
| Média Aéroports De Paris                 | France      | 533 165 692 | 50%                                  | 1 000            | 1 000     |
| Relay ADP                                | France      | 533 970 950 | 50%                                  | 1 470            | 1 470     |
| Schipol Group                            | Netherlands | -           | 8%                                   | 369 572          | 369 572   |
| SCI Roissy Sogaris                       | France      | 383 484 987 | 40%                                  | 2 256            | 2 256     |
| Société de Distribution Aéroportuaire    | France      | 448 457 978 | 50%                                  | 654              | 654       |
| Non-consolidated companies               |             |             |                                      |                  |           |
| Airportsmart                             | England     | -           | 46%                                  | 973              | 344       |
| Alyzia sûreté France                     | France      | 577 900 015 | 100%                                 | -                | -         |
| CCS France                               | France      | 524 095 130 | 20%                                  | 30               | 30        |
| Centre de Formation des Pompiers (C2FPA) | France      | 449 417 310 | 21%                                  | 100              | 100       |
| Civi.Pol Conseil                         | France      | 434 914 164 | 0,84%                                | 22               | 22        |
| IDF Capital                              | France      | 401 380 118 | 2,47%                                | 229              | 229       |
| TOTAL                                    |             |             |                                      | 1 312 735        | 1 288 141 |



## 5.6. Subsidiaries and associates

| Year 2012                                | Loans and advances | Guarantees given by | Turnover duty | Income for the year | Dividends received |
|--|--------------------|---------------------|---------------|---------------------|--------------------|
| (in thousands of Euros)                  | outstanding by ADP | AUT                 |               |                     |                    |
| Fully Consolidated Subsidiaries          |                    |                     |               |                     |                    |
| ADP Ingénierie                           | -                  | 531                 | 68 320        | (5 485)             | •                  |
| Aéroports De Paris Investissement        |                    |                     | -             | (21)                | -                  |
| Aéroports De Paris Management            |                    |                     | 10 921        | (467)               | 1 838              |
| Ayzia Sûreté                             |                    |                     | 65 372        | 1 439               | 428                |
| Hub Telecom                              |                    | -                   | 92 726        | 1 851               | 4 995              |
| Roissy Continental Square                |                    |                     | 14 002        | 672                 | 669                |
| SAS Cœur d'Orly Investissement           | -                  | •                   | -             | (219)               | •                  |
| SAS Ville Aéroportuaire Immobilier       |                    |                     | -             | (4)                 | -                  |
| Tank International Lux                   |                    | •                   | •             | (51)                | -                  |
| Associated companies and joint ventures  |                    |                     |               |                     |                    |
| ADPLS Présidence                         |                    | -                   | NC            | NC                  |                    |
| Média Aéroports De Paris                 |                    |                     | 37 700        | 1 904               | -                  |
| Relay ADP                                |                    |                     | 55 473        | 851                 | 332                |
| Schipol Group                            |                    |                     | NC            | NC                  | 7 800              |
| Société de Distribution Aéroportuaire    | 3 300              | -                   | 631 802       | 8 602               | 8 294              |
| Alyzia Holding                           |                    | -                   | -             | (10 956)            | -                  |
| SCI Roissy Sogaris                       |                    |                     | NC            | NC                  | 438                |
| Non-consolidated companies               |                    |                     |               |                     |                    |
| Airportsmart                             | -                  | -                   | NC            | NC                  | -                  |
| Alyzia sûreté France                     |                    | -                   | -             | (10 707)            | -                  |
| CCS France                               | 100                |                     | NC            | NC                  | -                  |
| Centre de Formation des Pompiers (C2FPA) | -                  | -                   | NC            | NC                  | -                  |
| Civi.Pol Conseil                         |                    | -                   | NC            | NC                  |                    |
| IDF Capital                              | -                  | -                   | NC            | NC                  | 6                  |
| TOTAL                                    | 3 400              | 531                 |               |                     | 24 800             |



# 5.7. Related party disclosures

The table below sets out all items from Aéroports de Paris balance sheet and income statement concerning related parties.

| 1 311 381<br>(23 965)<br>1 287 416<br>3 481<br>548<br>5 694<br>74 479 |
|---|
| (23 965)<br>1 287 416<br>3 481<br>548<br>5 694                        |
| (23 965)<br>1 287 416<br>3 481<br>548<br>5 694                        |
| 1 287 416<br>3 481<br>548<br>5 694                                    |
| 3 481<br>548<br>5 694   |
| 548<br>5 694  |
| 5 694   |
|   |
| 74 479  |
|   |
| 483   |
| 261   |
| 10 026  |
| 192 878   |
| 3 210   |
| 24 794  |
| 622   |
| 229   |
| 8 928   |
|   |



## Note 6 - Events occuring after closure

Launch of the 3rd airport tender and compensation of TAV Airports' loss of profit in case another airport is opened before 2021.

The Turkish government officially announced the launch of a tender regarding the construction and the management of the 3rd airport on Istanbul. This airport should have an initial capacity of 70 million of passengers per year and 150 million for the future. The project will be made by Buil-Operate-Transfer (BOT) and concession period will last 25 years. Consultation documents related to this tender were released on the 28th of January 2013 and the submission of tenders has to take place on the 3rd May 2013.

TAV Airports and TAV Istanbul (owned at 100% by TAV Airports), holder of the lease contract regarding Istanbul Atatürk airport until January 2nd, 2021, have been officially informed by the Turkish Airport Authority (Devlet Hava Meydanları İşletmesi or DHMI) that TAV Istanbul will be reimbursed for the loss of profits which it could undergo between the opening of this new airport and the end of the current lease.

