



# FOCUS ON PROCUREMENT POLICY



# A PROCUREMENT POLICY GROUP AIMING TO MATCH STRATEGIC, PRACTICES AND ORGANIZATIONS APPROACHS

**Procurement Ambition** : Securing expenses and promoting synergies while maintaining the best client satisfaction and respecting CSR rules

## Three strategic orientations to achieve these objectives

### Quality with the best price and on time delivery:

Contribute to profit, performance and client satisfaction :

- Collecting needs in detail to anticipate, standardize, globalize
- Market and types of contracts knowledge to optimize costs / quality / delivery times
- Total cost ownership (TCO) negotiation

### Supplier's relationship:

Animating our supplier ecosystem, partners of our performance :

- Supplier evaluation during bid and contract progress
- Creating a diverse suppliers panel, sharing our values
- Privileged dialogue by means of regular meetings

### Sustainable procurement (CSR) :

Achieving the best level of performance in terms of CSR :

- Ethic and protection of processes
- Reducing environmental impact and social needs
- Local anchorage
- Social contracts (social integration and handicapped people)

**Governance** : to manage this Group dimension, policy is:

- **Supported by procurement Director** .
- **animated** in central level (Aéroports de Paris SA) by Procurement Division, and in subsidiaries level **by procurement managers appointed by the relevant entity**



## Annual objectives to each entity from strategic orientations