



CO-OPERATION & TRANSFER OF KNOW-HOW
FOR BEST IN CLASS AIRPORT OPERATION STANDARDS



GROUPE ADP
Airport Services



OPERATING AIRPORTS WORLDWIDE, THE CORE BUSINESS OF GROUPE ADP

GROUPE ADP
COOPERATION AND TRANSFER
OF KNOW-HOW,
GIVING YOUR AIRPORT
THE VERY BEST
OF GROUPE ADP

For more than 70 years, Groupe ADP has been a leader in the aviation sector gaining experience on every aspect of airports operations and maintenance.

Groupe ADP is a **multi-local company**, involved in 28 international airports of various size and typology, **all over the world**. We understand local constraint whilst deploying the highest standards and techniques to achieve and maintain **world-class performance** in Airports Operation and Maintenance. We pay special attention to safety, security and passenger experience. This, together with our ability to address any airport stakeholders challenges, make us an attractive consultant and partner to various airlines and aviation related entities.

AN UNRIVALLED POOL OF EXPERTISE ACROSS THE AIRPORT VALUE CHAIN

Groupe ADP is recognized for its ability to develop tailor-made solutions to meet the needs of each of the airports in which it operates. To this end, Groupe ADP can mobilize resources at various levels from a unique pool of experiences capitalized by its 20,000+ employees in France and abroad:

- ◆ ON ITS AIRPORTS IN FRANCE AND ABROAD
- ◆ AMONG ITS SPECIALIZED SUBSIDIARIES
- ◆ ITS KNOW-HOW TRANSFER TOOLS, PROCEDURES AND DOCUMENTATION

A FLEXIBLE AND EFFICIENT WAY TO PROVIDE SUPPORT AND ASSISTANCE TO THE MANAGEMENT

Groupe ADP has built a strategic partnership with its clients, delivering support through Operation and Maintenance agreements.

The partnerships lie on 2 major pillars:

EXPATRIATES

Deployment of professionals to key positions (from C-level to department head) for assisting airport management and operations effectively **CEO, COO, CCO, CFO, CTO, Operations Director, ORAT Director**.

SUPPORT

Experts missions on specific subjects in addition to the seconded personnel. The additional support service includes but is not limited to: **General Management, airport operations and facility maintenance, non aero business development, airport capacity development, ORAT - Operational Readiness and Airport Transfer, traffic development, sustainable airport development, information technology and special airport systems**.

STRATEGIC OBJECTIVES OF O&M

Groupe ADP O&M value proposition via expatriates deployment and expertise support aims at achieving the following strategic objectives:

REGULATORY COMPLIANCE THROUGH THE DEPLOYMENT OF INTERNATIONAL OPERATING STANDARDS

- Through audit gap analysis and training we will help you reach the highest level of standard in safety, security and quality.
- Through strategic review and operational actions our experts in maintenance and infrastructure management will enables your technical department to know their assets, optimize operations and decrease OPEX.
- Through a proven methodology of setting up efficient organization we support our customers to unlock their performance.

ACTIVE CONTRIBUTION TO ECONOMIC DEVELOPMENT AND FINANCIAL PERFORMANCE


- Benefit from our in-house aviation development team to structure a strong route development strategy and increase attractivity and traffic.

- Boost your non aeronautical revenues by optimizing your commercial surfaces and concept.
- Benefit from our expertise, process and benchmarks to control you financial trajectory and enhance performance.

DEPLOYMENT OF A STRONG SOCIAL AND ENVIRONMENTAL RESPONSIBILITY POLICY

- Reduce utilities consumption and improve waste management.
- Deploy noise control processes and mitigate impact of airport activities on neighboring areas.
- Benefit from our experience in dealing with local communities and bring positive impact with our Groupe ADP Foundation.

SOME OF OUR ACHIEVEMENTS :



COTONOU, BENIN
SAB/COTONOU
2018 - 2022
100% STATE OWNED AIRPORT

Main airport in Benin
24/7 operations
1 runway (2400m x 45m)
1 PTB
13 aircraft stands (remote)
Access: car / taxi

PAX: 2019: 520,100 2020: 221,217
ACM: 2019: 9,182 2020: 4,942

★ Airport Certification as per ICAO standard in May 2021


O&M CONTRACT SCOPE:

- O&M contract
- Expatriates
- Technical assistance

ADP EXPATRIATES 3 EXPATRIATES:

- Airport General Manager,
- CFO
- COO

EXPERTISE MISSIONS 10 MISSIONS completed in 2021



AMMAN, JORDAN
AIG
2007 - 2032

Main airport in Jordan
24/7 operations
2 runways (3,660m x 61m)
1 PTB (165,000 sqm)
PTB capacity: 12 Mpax
Aircraft stands: 21 contact, 28 remote
Access: car / taxi / bus

PAX: 2019: 8,9 M 2020: 2,05 M
ACM: 2019: 75,549 2020: 23,596

★ Airport Certification as per ICAO standard
★ ACA Level 3+ Neutrality
★ ISO 14001
★ OHSAS 18001

★ ASQ 2019 Winner
★ ASQ 4,6 +

TSA CONTRACT SCOPE:

- Expatriates
- Technical assistance (incl. airport financial and HR services)

ADP EXPATRIATES 3 EXPATRIATES:

- CEO (excluded from TSA agreement)
- COO
- Ops director

EXPERTISE MISSIONS 12 MISSIONS completed in 2021